



# Technology Fund

GUARANTEES FOR INNOVATIVE CLIMATE PROTECTION

# SUCCESS WITH SUSTAINABILITY

Update Q1 2022



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## Success with Sustainability

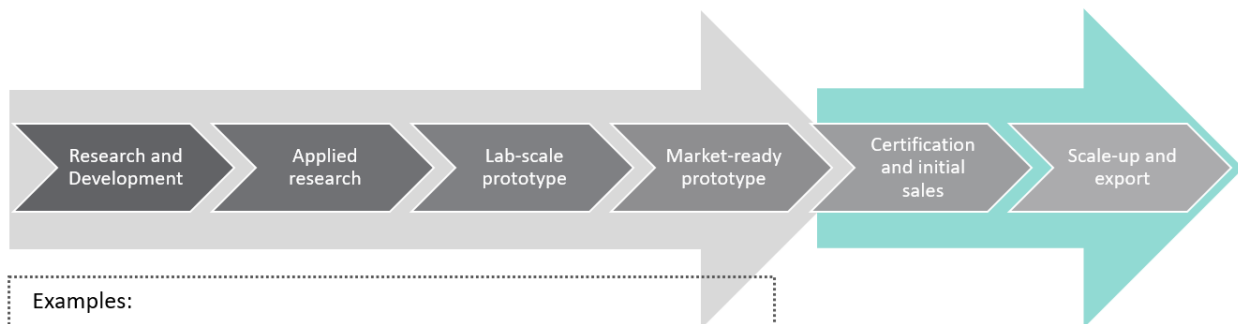
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### Good morning

We're pleased to provide you with our brief and compact quarterly overview of the technologies developed by the Swiss entrepreneurs in our portfolio.

Did you know that the Technology Fund has already received more than 500 applications since January 2015? An encouraging milestone.

### When is the Technology Fund the right tool?



#### Examples:

- Innosuisse [www.innosuisse.ch](http://www.innosuisse.ch)
- Environmental technology promotion by FOEN <http://bit.ly/2KDScp8>
- Pilot and demonstration programme by SFOE [www.bfe.admin.ch/pilotdemonstration](http://www.bfe.admin.ch/pilotdemonstration)
- Energy research programmes <http://bit.ly/3c0LNzE>
- ProKilowatt [www.prokw.ch](http://www.prokw.ch)
- energie schweiz [www.energieschweiz.ch](http://www.energieschweiz.ch)

Focus of Technology Fund

**Current situation**

The demand for climate tech innovations is now at an all-time high, fueled by investors, companies, and consumers who are desperately searching for sustainable solutions.

**Steps for a successful application**

To be attractive to institutional investors, Swiss start-ups need to focus on scalability and develop global ambitions.

Loan guarantees from the Technology Fund can be combined with private capital to finance the necessary growth. The most important step toward this is a successful application.

**The most common reasons for rejecting applications are:**

- The company is at too early a stage and has not yet reached the required CHF 100,000 minimum revenue with the resource-saving product.
- The environmental benefit is too small or unquantifiable.

**“We finance growth with the Technology Fund’s program.”**

Please use our [info webinars](#) or the simple [online preliminary check](#) on the website to check whether the Technology Fund could be a suitable financial instrument for your project too.



*Simone Riedel Riley  
Head of Technology Fund Management Agency*

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## New companies in the Technology Fund portfolio

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The Technology Fund portfolio currently includes **113 innovative Swiss companies** that make a valuable contribution to reducing greenhouse gas emissions in accordance with the CO<sub>2</sub> Act. Loan guarantees **amounting to CHF 195 million** give these companies access to attractive bank loans. The Fund currently has a **total of CHF 350 million** available to grant as loan guarantees.

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## Congratulations!

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We wish the exciting new additions to our portfolio further success in the future.

Learn more about these companies in the [short profiles on our website](#):



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## Two success stories

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**When portfolio companies move into the fast lane as change makers**

- **Aeris Cleantec AG** is now part of the [iRobot](#) family.
- **Omnisens SA** has been acquired by the [Prysmian Group](#).

# Are you a change maker too?

To learn more, register now for our next [webinar on January 20, 2022](#).

20. Januar 2022, 13.00 Uhr

## Webinar

### «Bürgschaften für innovative Technologien»

Microsoft Teams Meeting  
Dial-in: +41 43 210 57 45 /  
Conference ID: 908 385 770#



**Technologiefonds**  
BÜRGT FÜR INNOVATIVEN KLIMASCHUTZ



**Simone Riedel Riley**  
Leiterin Geschäftsstelle  
Technologiefonds

*Gastreferenten:*



**René Huber**  
Kundenberater Unternehmerbank  
Luzerner Kantonalbank AG



**Thomas Gisler**  
Geschäftsführer  
Basis 57 nachhaltige Wassernutzung AG



Schweizerische Eidgenossenschaft  
Confédération suisse  
Confederazione Svizzera  
Confederaziun svizra

**Bundesamt für Umwelt BAFU**

Durch das BAFU mandatierte Geschäftsstelle Technologiefonds:




## What answers can you expect?

- What it takes to obtain support from the [Technology Fund](#)
- What financing options and support [Luzerner Kantonalbank](#) offers you for successful company development
- How the portfolio company [Basis 57 Nachhaltige Wassernutzung AG](#) sustainably farms fish in an animal and environmentally friendly way at the Gotthard Base Tunnel.

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## Interviews with pioneers

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**How helpful was the loan guarantee from the Technology Fund and what developments has the loan guarantee made possible?**



Andor Bariska, co-CEO,  
coatmaster AG

### coatmaster AG

*“Developing high-tech measurement devices takes a lot of resources. It’s difficult for a start-up to finance them with conventional loans. Thanks to the Technology Fund, we’ve been able to bring the new measurement device to market much earlier than would have been possible just using our own funds. Managing their plants in a way that saves resources means our customers in the coating industry can make an important contribution to climate protection too.” [Link Video](#)*



Benjamin Friedrich, Chief  
Business Development Officer  
CBDO, ecocoach AG

### ecocoach AG

*“The loan guarantee is helping us to further advance holistic and digitalized energy technology systems in the area of buildings and thus enable our customers to use electrical energy efficiently. In addition, we see the external, independent assessment of the product portfolio and company as a seal of quality.” [Link Web](#)*



### POLYBLOC AG

*“The new enthalpy heat exchangers from Polybloc make ventilation systems even more energy efficient. The loan guarantee from the Technology Fund will allow us to launch the products we have developed considerably faster. This is a decisive factor in maintaining our lead over the competition in the long run.” [Link Video](#)*

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## Get started now

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### Next webinar

Our next Technology Fund webinar will take place on **January 20, 2022, at 1:00 – 2:00 pm**. After a brief, clear introduction to the Technology Fund, we'll be available to answer your questions in a Q&A.

[Sign up now.](#)

### Vorab-Check

### Is the Technology Fund right for your project?

With our [five-minute online check](#), you can find out whether your company and innovation project meet the Technology Fund's criteria. Alternatively, watch our [three-minute explainer video](#) for a presentation of the most important information.

### Bürgschaften für innovative Technologien

### Any questions?

If you'd like to speak to us in person, you can contact our [team at the Technology Fund Management Agency](#) directly.

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## Stay up to date

Follow us on social media. We post regular news, updates and [media articles](#) on [Twitter](#), [LinkedIn](#) and our website. We wish you the best of luck with your projects! If you have any questions, please feel free to contact us.

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